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*Rehoboth • Dewey • Bethany • Lewes • Milton • Georgetown • Millsboro • Milford
Ocean City, MD • Surrounding Areas*

December 2019



Property details on back cover

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LUXURY COLLECTION



**31 Hall Avenue
The
Chancellery
5BR • 6BA
2 (1/2)BA**
—————
\$2,950,000

CUSTOM CRAFTSMANSHIP AND DESIGN AT THEIR FINEST

Furnished, spacious, three-level residence features elegant and practical living areas to accommodate and entertain family and friends. Features inverted floor-plan for oceanviews: 5BR, 6 full BA, 2 half BA; chef's kitchen; spacious living areas throughout home; office; media room; 3-bay garage; firepit.



**8 Maass Lane
Canal Corkran**

**4BR • 4BA
1 (1/2)BA**
—————
\$1,175,000



4,100 SF OF BEACH HAPPY SPACE!

This 4 bedroom, 4.5 bath, custom-designed home offers living room, dining room, large kitchen, walk in pantry, large laundry room, great room, gas FP(s), built-ins, screened porch, first-floor master bedroom with 2 walk in closets and tub and shower, second floor deck, oversized garage with workspace, and so much more! Amenity-rich community so close to downtown Rehoboth attractions and the beach.



**312 LePointe
Drive
Ocean Ridge West
5BR • 3BA
1 (1/2)BA**
—————
\$999,000

EPITOME OF BETHANY BEACH LIVING

Just 1.5 blocks to the ocean! Furnished, 5BR, 3.5BA stunner with inverted, open floorplan for easy entertaining and sunset views. Updated kitchen, outdoor shower, plenty of storage. Gated community with pool, tennis, kayak launch. Perfect location - just a short walk to the guarded ocean beach - near Bethany Beach attractions. Rental machine, averaging \$70,000 rental income annually.



**2011 Cedar Street
Lewes Beach**

**4BR • 3BA
1 (1/2)BA**
—————
\$1,569,900



LEWES BEACH LUXURY

Savvy design and breathtaking views set the stage for your beach lifestyle. Enjoy 3 levels of interior & exterior living space with 4BR and 3.5BA (plus 2 private outdoor showers); gorgeous coastal design palette and rich hardwood floors; chef's kitchen with Wolf range and professional grade appliances, quartz counters; and an elevator to take you between the three levels with ease; plus a ton of additional features that must be seen in person to truly appreciate.



LUXURY COLLECTION



**26 Eleanor Lee
Lane E
Canal Corkran
5BR • 3BA
1 (1/2)BA**

\$889,000

KEY WEST LIVING IN REHOBOTH BEACH

Light-filled spaces on every level make this 5BR property the perfect year-round or second-home. Luxuriate in an open floorplan with hardwood flooring; gourmet kitchen with walk-in pantry, wet-bar, stainless appliances, granite counters, and LED accent lighting; LR with gas FP and built-ins; 2 master BRs; and a long list of luxury appointments! A double-car garage with an unfinished space above offers great potential for an in-law suite.



**130 Bay Avenue,
Unit I
Breakwater
House
3BR • 3BA**

\$1,250,000



BEAUTIFUL BAYFRONT

This 2-story, 3BR, 3BA penthouse in Breakwater House is in pristine condition, including a modern kitchen with top-of-the-line appliances, massive rooftop deck perfect for relaxing and outdoor entertaining, roomy master suite, recently updated bathrooms, huge laundry room with brand-new washer/dryer, wood-burning fireplace, and private elevator. Walk to downtown Lewes, ride your bike on scenic bike trails to Cape Henlopen State Park and Rehoboth Beach.



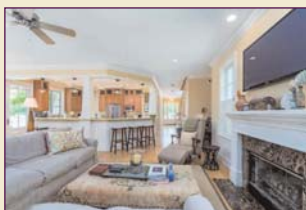
**809 Garfield
Parkway
Bethany Beach**

5BR • 5BA

\$1,299,000

SPECTACULAR BEACH RESIDENCE

Furnished, 5BR, 5BA home was featured in Better Homes and Gardens magazine. High-quality construction with upgrades throughout emphasizing exquisite taste, space, and privacy. Open floorplan with high ceilings, custom trim, quartz countertops, whole-house audio and Sonos surround-sound system. Two FP. MBR with private balcony over wetlands. Five multi-zoned areas. Perfect for year-round entertaining.



**124 W. Cape
Shores Drive
Cape Shores
4BR • 3BA
1 (1/2)BA**

\$2,395,000



BEACHFRONT BEAUTY

Elevate your beach life in this fantastic 4BR, 3.5BA breath of refreshing salt air! Lewes Beachfront home maximizes its bay views with an elevated floorplan, bright great room, open kitchen/dining room, all with dramatic views. Relax on multi-level open-air decks and a beach-view screened porch. Enjoy plenty of room for hosting friends and family - or as a rental investment in a premier Lewes Beach community with amenities.





**1 DUNES TERRACE
CAPE SHORES**

NEW CONSTRUCTION Home offers 5BR, 3 full and 2 half baths and features an open, inverted floorplan, an elevator, private master bedroom, plus multiple outdoor spaces to enjoy soothing bay breezes - including the rooftop deck with exclusive bay- and Cape Henlopen State Park-views!

\$1,995,000



**32497 BAY HOLLOW DRIVE
BAY HOLLOW ESTATES**

LARGE CORNER LOT, PRIVATE NEIGHBORHOOD Enjoy NEW appliances, HVAC system, and tankless water heater; functional floor plan featuring formal LR and DR, eat-in kitchen, spacious FR. Upstairs features four bedrooms including a master suite with a luxury bathroom and walk-in closet.

\$349,900



**33558 MYSTIC LANE
SOUTH HAMPTON**

BEAUTIFUL PONDFRONT HOME provides 4BR, 2.5BA, first-floor office, sunroom, hardwood floors, granite finishes, Trex deck, screened porch, and more. Located on cul-de-sac.

\$379,000



**30541 PARK PAVILLION WAY
RIDINGS AT REHOBOTH**

MOVE-IN READY Open floorplan with tall cathedral ceilings, dining area with a large bay window, cozy gas FP in the LR, spacious bedrooms. The full-sized basement boasts a huge finished area - perfect as rec room or home theater. Enjoy extra basement storage and a double attached garage.

\$359,900



**26981 E. TRAP POND ROAD
GEORGETOWN**

BREATHE, RELAX, ENJOY THE PRIVACY YOU'VE EARNED on your private estate of 37.5 acres. 4BR on one level, 3.5BA, cathedral ceiling in great room, dream kitchen, wall of windows, and the best that a custom-designed home can offer. Pool, workshops, more.

\$874,900



**19 FALCON CREST DRIVE
FALCON CREST**

PROPERTY OFFERED AS HOME/LAND PACKAGE To be built: 3BR, 2BA Cape Cod with unfinished upstairs, including: septic, well, heat pump, carpeting and vinyl, seamless gutters, and more. \$2,500 appliance package allowance.

\$299,000



**2035 RAMBLEWOOD DRIVE N
FIELDWOOD**

SINGLE-LEVEL CLASS C HOME features 1,900SF of living space, 3BR, 2BA, formal living and dining area, kitchen with eat-in area, wood-burning FP, skylights. Location backs to trees and offers privacy. Minutes to shops, dining, and Rehoboth Beach.

\$239,000



**38838 PALO VERDE LANE #202
CLEARWATER**

BETTER THAN NEW! This pristine, 3BR, 2.5BA Contemporary is 2.5 miles to Bethany Beach. Offers new kitchen, large deck offering privacy, formal DR, LR with deck, split BR plan, loft, hardwood floors, and more. Popular pool-community.

\$369,900



**20621 ANNONDELL DRIVE
HARTS LANDING**

EVERY UPGRADE IMAGINABLE in popular pool-community! 3BR, 2BA Ranch with gourmet kitchen, FP, sunroom, den. Tasteful landscaping, paver patio, fenced backyard.

\$384,900



**98 TIDEWATER ROAD
HENLOPEN ACRES**

A HOME BY THE SEA Enjoy a light-filled, expansive sun/FR with skylights, inviting LR with wood-burning FP, rich hardwood floors, 4BR, a full unfinished basement, and more. Timeless appeal greets you in this Rehoboth Beach home, situated on a wooded lot with a spacious backyard.

\$1,499,900



**37419 LEISURE DRIVE
REFUGE AT DIRICKSON CREEK**

FORMER MODEL HOME Features hardwood flooring throughout main living areas; formal DR; built-ins and gas FP in LR; granite counters and stainless appliances in the kitchen; three first-floor bedrooms, including the master suite; fourth bedroom with private bath on the second floor.

\$429,900



**30455 HALF SHELL ROAD
OYSTER ROCK**

CONVENIENCE, CLOSE TO THE BEACH This home features one-level living with 4BR and 3BA plus a second-floor bonus room above the garage. Enjoy the designer kitchen, custom built-ins, private master suite - separate from the other bedrooms with walk-in closet and large en-suite bath.

\$429,000



**304 VALLEY ROAD
PRESERVE ON THE BROADKILL**

WOW FACTOR! Barely lived in, this 5BR, 3BA, model-perfect home boasts an open floorplan with a gourmet kitchen. Relax in the large MBR with a luxury BA and double walk-in closets, two additional first-floor BR, full basement with a FR, two more bedrooms, and unfinished storage space.

\$449,900



**100 BRADLEY LANE
BRADLEY SUBDIVISION**

HIDDEN GEM IN DOWNTOWN LEWES Renovated rancher features 4BR, hardwood floors, stainless-steel appliances in the kitchen, and a large unfinished basement providing ample room for storage and the opportunity to finish for more living space!

\$819,900



**33336 CURRAN COURT
WOODLANDS AT BETHANY**

SPACIOUS HOME, DESIRABLE COMMUNITY Kramer model with upgrades: 4BR, 3BA; great room with FP; gourmet kitchen; second-story FR, and much more. Community pool, clubhouse, and fitness under construction.

\$549,900



**304 PILOTTOWN ROAD
LEWES**

UNIQUELY LEWES WITH AUTHENTIC APPEAL! A true Lewes original, Colonial-era home emanates mid-late 1700s architectural interest with original exposed brick and beams, carpentry and built-ins, 4 woodburning FPs and a chimney installed on the second floor, clawfoot tub, and more.

\$1,299,000



**6 TIFFANY DRIVE
MIDWAY ESTATES**

EAST-OF-ROUTE-1 GEM Bright, renovated home sits on a spacious landscaped lot in a private community with no HOA fees! Enjoy spacious and convenient single-level living with an open floorplan; new kitchen; 3BRs - including the master with built-in vanity and en-suite bath.

\$370,000



**202 WEST SIDE DRIVE
RBYCC**

GOLF COURSE LIVING, BAY VIEWS Inverted floorplan showcases a second-level main living area with an open floorplan and picture windows that let in light and scenic vistas. Other features include 2 master BRs, 2 wood-burning FP, hardwood flooring, screened porch, sundeck, and more.

\$765,000



**515 KINGS HIGHWAY
LEWES**

DELIGHTFULLY LEWES Classic architectural details throughout including original hardwood floors, pocket doors between the LR and DR and more! Inviting floorplan also features a large kitchen, 3 spacious upstairs BRs, third-level floored attic, and detached 2-car garage.

\$699,990



**22744 CEDAR LANE
GEORGETOWN**

RENOVATED RANCHER Enjoy single-level living in this tasteful 3BR, 2BA. Updates include Pergo flooring, new stainless appliances, countertops, cabinets, ceiling fans, bathrooms, HVAC system, heat pump, and water heater. Home sits on nearly a half-acre with a huge rear deck.

\$227,700



**31648 EXETER WAY
COASTAL CLUB**

CAPTIVATING COASTAL CLUB Why wait to build; this one is move-in ready! Interior features include an open floorplan with great room; gourmet kitchen with stainless appliances, granite countertops, and walk-in pantry; first- and second-floor masters; office; full unfinished basement!

\$599,900



**4 STAFFORD ROAD
RBYCC**

BRAND NEW CONSTRUCTION Interior features classic touches like gourmet kitchen with stainless appliances, luxury baths, 1st floor master suite, screened porch, 2nd floor with 4th bedroom with en-suite full bath plus unfinished walk-in storage space/bonus room.

\$699,000



**552 CANDLELIGHT LANE
CANDLELIGHT ACRES**

YOUR DREAM BETHANY BEACH PROPERTY Walk to the beach from this 3BR, 2BA, single-story home in sought-after community. Lots of potential: excellent retirement, second home, or rental location.

\$399,999



**27877 LORD CALVERT DRIVE
CAPTAINS GRANT**

FURNISHED GETAWAY 3BR, 2BA with screened porch is ready for vacation fun. Will shine with TLC. New roof and heat pump. Located near boating, shopping, and dining.

\$128,500



**33258 WADING DUCK
THE PENINSULA**

ENJOY RESORT-STYLE AMENITIES from this pristine 3BR, 2BA home with open floorplan, formal DR, gourmet kitchen, FP, backyard wth pondviews. Gated community with golf, tennis, pools, clubhouse, and so much more.

\$469,000



**204 ANGLERS ROAD
LEWES BEACH**

CATALINA LIFESTYLE Experience it from the ground up; new construction home offers 5BR, 4.5BA (can be outfitted for more), and showcases an open kitchen, dining and great room design, two master BRs, plus decks and porches to enjoy the Lewes-Rehoboth Canal views and bay breezes.

\$1,350,000



**33559 HERRING VIEW DRIVE
BAY POINTE**

WATERFRONT COMMUNITY 3BR, 2BA home is near community pool, clubhouse, offers formal DR, eat-in kitchen, FR, FP, 4-season room. Finished basement with FR, gym area, flex room, workshop, storage, full-bath roughed in. Fenced yard, composite deck, patio, outside shower, shed.

\$417,900



**32883 PEACH TREE LANE
NASSAU STATION**

NEW CONSTRUCTION with open floor-plan: 3BR, 2BA, kitchen with oversized island, gas FP, skylights, deck, many custom details. Close to downtown Lewes and east of Route 1.

\$449,999



**24812 RIVERS EDGE ROAD
STONEWATER CREEK**

MAGNIFICENT HOME IN UPSCALE COMMUNITY Elegant residence provides 4 bedroom, 2.5 bath, family room, formal dining room, eat-in kitchen, sunroom, screened porch, side-entry garage, private backyard. Community pool.

\$382,999



**32695 CEDAR DRIVE
MILLVILLE**

LOCATION AND LOW TAXES 4BR, 2BA home offers two living areas. Open design. Close to beaches and attractions.

\$239,900



**30820 OAK CREST DRIVE
OAK CREST FARM**

THIS HOME HAS IT ALL! Convenient single-story living with 3BR, 2BA, sunroom with vaulted ceiling, deck, detached shed for storage. Community pool. Close to beaches and shopping.

\$339,000



**17322 MERLIN LANE
HAWKSEYE**

ARTFUL RELAXATION Custom-built home includes hardwood flooring; 9'-plus ceilings; gourmet kitchen with granite countertops and top-of-the-line stainless appliances; open floorplan with LR, gas FP; private master suite with 2 walk-in closets, and spa-like en-suite bath with whirlpool.

\$829,900



**33304 WOODLAND CIRCLE
ANGOLA BY THE BAY**

COZY COTTAGE IN AMENITY-RICH COMMUNITY Well-maintained, 2BR, 1BA home with open floorplan, screened porch, landscaped yard. Gated marina community with pool, tennis, boat ramp, crabbing pier, and so much more!

\$219,900



**4 NEW CASTLE COURT
WEST VIEW**

QUIET, PRIVATE, QUAINT and only 2 miles to Bethany Beach. Offers 4 bedroom, 3 bath, in-law suite, and more. Being sold in as-is condition.

\$260,000



**33674 E. HUNTERS RUN
VILLAGES OF FIVE POINTS EAST**

FRESH LEWES OPPORTUNITY List of features includes: first-floor open floorplan; eat-in kitchen with stainless appliances, granite counters; 5BRs including the first-floor master suite with a luxurious en-suite bath; and 2 other first-floor bedrooms with "Jack and Jill" full baths.

\$635,000



**16572 HOWARD MILLMAN LANE
PAYNTERS MILL**

NATURAL CHOICE FOR BEACH LIFE! One of the largest models offered in the community, home features 4BR, including a first-floor master suite; 2 large family rooms - one up and one down; gourmet upgraded kitchen with custom cabinets and granite countertops; and loads of extras.

\$439,900



**107 CENTRAL BOULEVARD
BETHANY BEACH**

LOCATION! This 4BR, 3.5BA home is just steps to the beach! The home features open interior spaces, a front screened porch, back deck, and ample parking, making it a perfect location to host family gatherings. Its location also makes it a desirable Bethany Beach rental property!

\$1,390,000



**16845 PEMBROKE ROAD
MILL POND ACRES**

SPACIOUS AND ESTABLISHED This 4BR home has plenty of room to entertain the whole family: formal LR and DR, FR with a wood-burning FP, sunroom with a built-in hot tub, kitchen, and second DR; in-ground pool and private, fenced-in backyard. No HOA fees and access to all attractions.

\$365,000



**33257 KENT AVENUE
BETHANY BEACH**

QUINTESSENTIAL BEACH COTTAGE on large lot just 4 blocks from the beach! 2BR, 1BA. Being sold in as-is condition. Owner is licensed REALTOR®.

\$429,000



**27593 S. NICKLAUS AVENUE, #79
THE PENINSULA**

LOWEST-PRICE SINGLE-FAMILY HOME IN COMMUNITY! South Beach model features 4BR, 3BA, chef's kitchen, FR, breakfast room, formal DR, grand MBR, two balconies, brick courtyard patio. Two-car garage. Enjoy resort-style amenities such as Jack Nicklaus Signature Golf Course.

\$410,000



**32638 E. RIGA DRIVE
OCEAN WAY ESTATES**

ENTERTAINER'S PARADISE 5BR, 3.5BA Contemporary features LR with FP, game room, 2 screened porches, deck, outside shower. Two-car attached garage; two-car detached garage for beach gear. Make beach memories here!

\$449,000



**34803 MUTE SWAN LANE
SUMMERCREST**

AWARD WINNING, ENERGY EFFICIENT This 3BR, 3 full BA home features an open floorplan, stylish kitchen with granite counters, breakfast bar/island, and pantry; inviting LR with gas FP; generous master; bonus loft with full bath; large storage space; and much more!

\$369,900





**416 W. FOURTH STREET
LEWES**

IN-TOWN LEWES COLONIAL Walking distance to area restaurants and shopping. 3BR, 3BA featuring: private backyard with full fencing, mature trees, and brick patio; formal DR, LR with wood-burning FP; family room with gas fireplace; spacious kitchen; and plenty of room for family and friends.

\$624,900



**18521 ROSE COURT
RESERVES AT LEWES LANDING**

FLAWLESS AND TURN-KEY Dazzling home offers an open floorplan with 9'-high-plus ceilings, hardwood and tile flooring, epicurean's delight kitchen with pantry, located between the LR and DR, large first floor master separate from guest bedrooms, screened porch, storage shed.

\$629,900



**30932 CLUBHOUSE CIRCLE
OAK CREST FARM**

INVITING HOME NEAR COMMUNITY POOL 4BR, 2.5BA home features formal DR, FR with FP, eat-in kitchen with island, deck, fenced yard. Quick drive to beaches, downtown Lewes, and more!

\$290,000



**26211 SHORTLY ROAD
GEORGETOWN**

SPACIOUS BRICK RANCHER! Don't miss this 3BR, 2.5BA home just west of Georgetown. Features include formal LR and DR, large eat-in kitchen, wood burning FP, former garage that was converted into a bonus room, enclosed porch that overlooks the backyard and much more.

\$275,000



**6 FOXWOOD COURT
FOXWOODS**

YOU COULDN'T HAVE PLANNED IT BETTER This 5BR, 4.5BA home is located 2.5 miles from Bethany Beach on a private cul-de-sac. Enjoy hardwood floors, granite finishes, screened porch, balcony, vaulted and tray ceilings, loft. Two-car garage with storage. Private, detached casita studio for guests!

\$559,000



**26383 TIMBERCREEK LANE
LONG NECK SHORES**

CONTEMPORARY HOME SHOWS LIKE A MODEL Pristine 4 bedroom, 3 bath with open floorplan, sunroom, more. Popular pool-community just a short drive to resort attractions.

\$325,000



**220 HOLLYWOOD STREET
BETHANY BEACH**

IN THE HEART OF DOWNTOWN This furnished, 4BR, 2BA home provides 1,500SF of living space, plus 1,000SF of unfinished space ready for your ideas. Features deck, wood-burning FP, and parking for 4 cars. Great rental history.

\$849,000



**37035 SHEEPSCOT ROAD
COASTAL CLUB**

IMPRESSIVE BY DESIGN! This spacious stunner features floor-to-ceiling stone FP & windows, open-concept living area, gourmet kitchen with stainless appliances. private first floor master, wetbar with fridge in DR, additional living area in the basement with media/game room, full bath.

\$879,900



**30416 PEARL DRIVE
OYSTER ROCK**

MOVE RIGHT IN Expansive, custom-built home is a true gem with nearly 4,000 sf of architectural upgrades. Enjoy spacious rooms; hardwood and tile flooring in main living areas; vaulted ceilings; stone FP; and tons of storage space including 2 walk-in attics/1 with pull-down stairs.

\$489,900

ENJOY THE EASE OF CONDOMINIUM LIVING!



**107 COLLINS AVENUE, UNIT 501
THE COVE**

BAY AND MARINA VIEWS This furnished, turn-key 4BR, 3BA condo features meticulous renovation: kitchen with granite finishes; new windows and doors; skylights; FP; new roof, Trex steps and patio; and much more. Community pool.

\$575,000



**35780 S. GLOUCESTER CIR, #B83
FAIRFIELD AT LONG NECK**

MOVE RIGHT IN Welcome home to this gently used townhome, under \$180K! Enjoy a spacious LR, eat-in kitchen with granite countertops and breakfast bar, screened porch and second-floor deck, 3 third-floor BRs, new carpet, and much more.

\$179,900



**93 HENLOPEN GARDENS
HENLOPEN GARDENS**

AFFORDABLE BEACH GETAWAY Just 2 miles to Lewes Beach, this bright and sunny townhome is just the right size, featuring an open floorplan with wood-burning FP, 3BR, patio for get-togethers, exterior storage, full unfinished basement, and more!

\$285,000



**28971 ST. THOMAS BOULEVARD
ST. HELEN'S CROSSING**

WHY WAIT TO BUILD? This 3BR, 2.5BA townhome features an open floorplan, spacious BRs - including the master complete with en-suite bath and walk-in closet - full unfinished basement with the opportunity to finish to create even more living space!

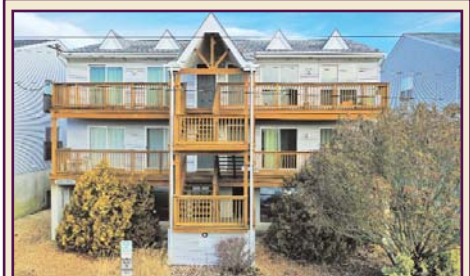
\$149,900



**32399 BACK NINE WAY #3753
BAYWOOD**

LARGE END-UNIT TOWNHOME provides 3BR, 3.5BA, views of 18th hole, pond, clubhouse. Includes gourmet kitchen, full unfinished basement. Community features resort-style amenities. Just a short drive to beach attractions.

\$284,900



**109 DAGSWORTHY ST, UNIT D
RAINBOW COVE**

PENTHOUSE UNIT WITH BAYVIEWS 3BR, 2BA home with southern exposure provides open floorplan and many updates. Covered parking for two vehicles, storage shed for beach gear. Proven rental history. Balcony for entertaining.

\$419,500



**11 VIRGINIA AVENUE, #204
THE CREST**

REHOBOTH OCEANBLOCK CONDO This 2BR condo has a proven rental history. Recently painted. Desirable 15-unit condo features a sparkling pool, secure entrance, elevator, storage space, off-street parking, and on-site laundry.

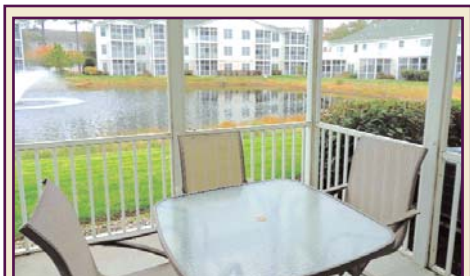
\$475,000



**35247 PILOTBOAT DRIVE
BREAKWATER**

BREATHTAKING BREAKWATER STYLE Gorgeous duplex delivers spaciousness with 3BR, 2.5BA, an attached garage, gourmet kitchen, large island, DR, FP, spacious great room, loft family room, and enclosed porch. Fully fenced backyard.

\$549,900



**19979 SANDY BOTTOM CIR, #503
THE TIDES**

FURNISHED PONDFRONT TOWNHOME with 4BR, 3BA, hardwood floors, stainless appliances, open floorplan, first-floor BR, screened porch. Gated community with pool. Maintenance-free home, vacation getaway, or excellent rental property.

\$429,000

ENJOY THE EASE OF CONDOMINIUM LIVING!



**18741 BETHPAGE DRIVE, UNIT 8D
HERITAGE VILLAGE**

GREAT INVESTMENT OPPORTUNITY! This 3-story townhome features 3 spacious MBRs - each with their own en-suite bath & large walk-in closet, open floor plan in main living area with hardwood flooring, stainless appliances, inviting LR with gas FP, patio.

\$315,000



**39722 BEACH PEBBLE SQ, UNIT 8
BEACH PEBBLE SQUARE**

ONLY 1.5 BLOCKS TO THE BEACH Never rented, although there is huge income potential. Meticulously maintained with plenty of room with 3BR, 2 full BA, and 2 half BA, as well as loft. Additional suite on ground level with BA and kitchenette!

\$569,000



**31870 SCHOONER DRIVE, UNIT 43
THE SALT POND**

FURNISHED PONDFRONT TOWNHOME in amenity-rich golf community. Features 2BR, 2.5BA, screened porch, wood-burning FP. Townhouse village has its own tennis courts. Short drive to downtown Bethany Beach.

\$309,000



**20013 NEWRY DRIVE, UNIT 4
GRANDE AT CANAL POINTE**

1.5 MILES TO REHOBOTH BOARDWALK This partially furnished, 2BR, 2BA, first-floor condo features pondview from patio, new flooring, fresh paint, and recessed lighting. Perfect vacation home or rental investment property. Community amenities.

\$324,900



**29210 SHADY CREEK LANE, #18
WOODLANDS OF PEPPER CREEK**

NEW CONSTRUCTION, NEW PHASE backing to wooded setting. 3BR, 2.5BA townhome with open floorplan, loft, first-floor MBR. Walk to Dagsboro dining, theater, more.

\$215,500



**20974 SPRING LAKE DRIVE, #205
SPRING LAKE**

TRULY ADORABLE TOWNHOME in sought-after pool-community just a mile to the beach! 2BR, 2BA, open floorplan, private patio, outdoor shower. Storage area and shed for beach gear. Excellent rental-income potential.

\$329,900



**18836 CANDY HARBOR, #1703
WOODS COVE**

BEST VIEW IN COMMUNITY Over 1,900SF, 3BR, 2BA home with upgrades. Fabulous four-season sunporch. Being sold partially furnished. Two-car garage.

\$289,000



**17636 POINTER DR, UNIT 2
EAGLE POINT**

LOCATION, LOCATION, LOCATION Spacious townhome is in a prime location with no homes directly behind it. Features large kitchen, flexible dining and living area, generous master suite, new composite deck overlooking the rear common area.

\$289,900



**100 COLLINS AVENUE, UNIT 203
MARINA VIEW**

PERFECT BEACH GETAWAY You will not want to miss this Dewey Beach investment opportunity. Open-floorplan condo has been updated with hardwood flooring throughout the main living area, stainless appliances, spacious BR and bath, and more.

\$380,000

Building Lots

Bring your ideas!

Georgetown



Bring your ideas to this wooded lot that is located within city limits. Live close to town, airport, and other town amenities.
\$25,000

Millsboro



This cleared, 2.26-acre parcel is ready for your new-home ideas, with no HOA or builder tie-in. Corner lot with plenty of road frontage.
\$69,000

Milton



Prime corner location! This 2-acre, lightly wooded lot is available with no builder tie-in. Buy now, build later when you are ready. Bring your ideas!
\$135,000

Villages at Herring Creek



Seize this opportunity to build your dream home in a great neighborhood that is close to the beaches and the area's coastal attractions. Over a half-acre, well located within the community, and partially wooded. **\$109,900**

Ready . . . Set . . . Build!

CAPE SHORES: Plan your dream home in great location. **\$599,900**

FOX HOLLOW: Convenient location just west of Lewes. **\$34,900**

LEWES: 7.66 acres with no builder tie-in. **\$214,000**

MILLSBORO: Roomy, 137-x-200 wooded homesite. **\$70,000**

MILTON: 3-plus-acre lot with no builder tie-in. **\$299,900**

MILTON: 1.5-acre-plus parcel for your dream home. **\$90,000**

NORTHERN OAK ESTATES: Over 13 acres of potential. **\$149,900**

RED FOX RUN: Build your dream in this picturesque spot. **\$124,900**

THE RESERVATION: Live between the bay and Bethany. **\$173,500**

WARWICK PARK: Cleared lot in marina-community. **\$79,500**

Listings in Maryland

Offering a variety of options



OCEAN PINES, MD

Ready for your dream home! Bring your ideas to this parcel located in the popular community of Colonial Village. This homesite measures approximately a quarter-acre. No builder tie-in. **\$65,000**

Stephanie Bray: 302-537-2616



LIGHTHOUSE SOUND, MD

"Gorgeous, beautiful, and breath-taking" are a few words to describe this buildable, approximately half-acre homesite. Southern exposure over the fourth fairway, with view of Route 90 bridge and Isle of Wight. Owner financing available. **\$260,000**



HIDDEN HARBOR, MD

If you wish to live close to the beach, bay, and golf, this is your perfect homesite! Lot 9 measures over a half-acre nestled up against treed land. Start making your checklist for that dream beach home. Available for such a great price: **\$49,990**

LEWES



Valuable commercial property downtown! Impressive turnkey property with completely equipped restaurant on first level; two remodeled vacation rental spaces on second level. **\$1,299,900**

LEWES



Prime potential delivers approximately 2.6 acres of county land adjacent to the Red Mill Inn, southbound on Route 1. Land is zoned C-1 and has road frontage on Route 1. **\$1,650,000**

MILFORD



Investor potential with this stately building situated downtown. Bank vault. Safe deposit boxes still intact. Parking lot. Being sold in as-is condition. **\$549,000**

MILFORD



Property offers 2 acres, coveted corner. Opportunity zone tax credits for the investor, along with participating in the newly created commercial corridor for Town of Milford. **\$1,500,000**

MILFORD



2.57-acre parcel in prominent location, with full visibility from Route 1. Ideal C-3 zoning in opportunity zone for your business, restaurant, hotel, grocer. Shovel ready. **\$1,927,500**

MILFORD



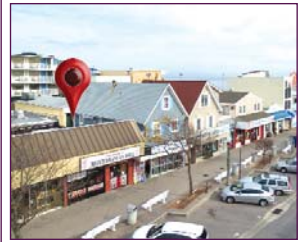
4.99-acre parcel in opportunity zone, with city utilities. New commercial corridor offers the chance to get in on the ground floor of a newly created interchange. **\$3,495,000**

MILFORD



2.99-acre parcel in an opportunity for business and investment developers. Parcel will be the hard corner off NE Front Street. Owner will pay for subdividing this lot. **\$2,097,000**

REHOBOTH BEACH



Oceanblock turn-key restaurant in prime location downtown. Full alcohol license. All FF&E. Leasehold interest. Enjoy unbeatable location. **\$280,000**

Northern Delaware Bay Beaches

Discover a more affordable beach lifestyle: hidden gems for Nature-lovers

Broadkill Beach • Slaughter Beach • Back Bay Cove • Prime Hook Beach

Broadkill Beach



EXTRAORDINARY WATER-FRONT 4BR, 3.5BA. \$1,185,000

Broadkill Beach



RUSTIC PRIVACY Furnished, 3BR, 2BA with FP, deck. **\$419,000**

Broadkill Beach



TURN-KEY 5BR, 5.5BA home designed to maximize views. **\$799,000**

Prime Hook Beach



BEACHY BUNGALOW 4BR, 1.5BA home, perfect for getaways. **\$399,900**

Lots for your dreams

Broadkill Beach

Take advantage of this rare opportunity to purchase a 100-x-100 waterfront lot on the north end.

\$525,000

Prime building lot just one lot away from Delaware Bay. Proper house design could provide excellent bayviews. Bring your ideas and dreams.

\$250,000

Clifton Shores

1.31 acres on the Delaware Bay with 115' of water frontage; 5 times larger than the typical beach lot. Borders refuge.

\$587,000

Prime Hook Beach

Rare waterfront lot fronting the Delaware Bay. Prime Hook Wildlife Refuge just across the street. Buyer will need to install septic system. Bring your imagination to make this the Nature retreat of your dreams.

\$359,000

Slaughter Beach

Approximately one-third-acre homesite with room for home and septic. At end of cul-de-sac with beach access just across the street.

\$74,900



Holiday Checklist:

- ✓ Deck the halls
- ✓ Light the yule log
- ✓ Sing carols
- ✓ Gather family and plan 2020 vacation
- ✓ Fa la la la la la la la!

Call to speak to an agent or visit GoToGallo.com for details

LEWES

16712 Kings Highway
302-645-6697 rentals

REHOBOTH BEACH

37230 Rehoboth Ave. Ext.
302-227-6554 rentals

BETHANY BEACH

33292 Coastal Highway
302-537-2616

Looking for a new-construction home? Our agents would love to represent you.

There are many opportunities available. Our skilled and experienced agents will assist you in choosing the right community and home, negotiating terms, and representing you throughout the process.



If you are in the market to purchase a new home, call us today. We'd love to help!

MOBILE HOMES

Year-Round Living • Vacation Retreats



Coolbranch Trailer Park
3BR, 2BA, open design plan with FR off of kitchen, pantry, MBR, and much more. Attached garage. Community pool.
\$109,900



Pot-Nets Lakeside
Well-maintained home in amenity-rich community: 3BR, 2BA; formal LR; dine-in kitchen; Florida room. Recent updates and up-grades. Complete with golf cart! **\$117,000**



Whispering Pines MHP
3BR, 2BA home with stick-built addition. Being sold as-is and partially furnished. Community pool. Never rented. Just a short drive to beaches. **\$49,900**



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BHHS Gallo Realty Celebrates 40th Anniversary

Founders Bette and Sal Gallo celebrate the 40th anniversary of their firm in the upcoming year. When the husband-and-wife team opened Gallo Realty in 1979, there were only a handful of other real estate firms in the resort region and the real estate landscape looked much different, both literally and figuratively. Farmland lined Coastal Highway, and you could purchase a “beach house” in Rehoboth Beach or on Lewes Beach for under \$50,000.

Gallo Realty focused on residential sales, vacation rentals, and commercial property and continues to do so today in their four offices in Bethany Beach, Rehoboth Beach, and Lewes. The company is still family-run and succeeded by daughters Lee Ann Wilkinson, REALTOR®; Tricia Ratner, marketing/philanthropic director; son-in-law Andrew Ratner, BHHS Gallo vice president; and granddaughters Taylor Wilkinson, listing coordinator, and Billie Wilkinson, Lee Ann Wilkinson Group personal assistant.

The firm has been a consistent leader in market share throughout the county since it began as Gallo Realty, through 25 years with the Prudential franchise and for the past five years with Berkshire Hathaway HomeServices affiliation. Over the past 40 years, technology, interest rates, market offerings, and competition have changed immensely, but the one con-

stant that remains is the adherence to the company mission statement.

“At BHHS Gallo Realty, our goal is to exceed the customer’s expectations for reliable service and professional assistance in buying, selling, or renting Real Estate,” stated Bette



Still a family-run company, Bette and Sal Gallo are pictured with their children, all very active in the business (left to right): Tricia Ratner, Andrew Ratner, Lee Ann Wilkinson.

Gallo. “I have seen lots of ups and down and major changes in the market over the years. It takes a company of truly dedicated agents and staff members to endure these fluctuations, and that is one thing I am very proud of.”

Sal Gallo noted, “Nowadays, our agents use DocuSign, an electronic way to sign and initial

contracts in just minutes! Bette and I used to pack the kids into the car and drive to Washington, D.C., to present a contract.”

Even though technology has made the real estate process faster and physically easier, they both insist that success is achieved with hard work, follow-up, personal contact, and the development of lasting relationships with customers and clients. “We believe that we have instilled in our Gallo team just how important it is to communicate with their customers, clients, and fellow REALTORS® with warmth, honesty, and the utmost integrity,” said Bette.

The management team strives to sustain this standard in every transaction: Andrew Ratner, company vice-president/Rehoboth Beach office broker; Sandy Wright, Lewes office broker; Mary Cerami, Bethany Beach office broker; Adriane Gallagher, Lewes rental manager; Michelle Esposito, Rehoboth Beach rental manager; Martha Smith, Bethany Beach rental manager.

“Sal and I have always given back to our community, and we are so happy to see that the next generation shares our philosophy. We are so appreciative of our community and their support of our business,” Bette Gallo said. “It is a cornerstone of our vision for our company, and we know that the leadership team we have in place will carry that forward for years to come.”

Cover Property 29073 Ellis Point Court #46, Ellis Point

PANORAMIC BAYVIEWS

from all sides of this waterfront coastal home that is elegantly appointed for entertaining. Features include: 5 bedroom, 4 full baths, 2 half baths (3 of the bedrooms are masters); grand master suite with large soaking tub, shower, double vanities and walk-in closet; updated kitchen; great room; recreation room with living area; two sunrooms with heat and air; covered deck on the lower level. Gated community with pool, beach, fitness center. Only a short drive to the beach, boardwalk, shops and restaurants in Bethany Beach. Also conveniently located near golf courses and Holts Landing State Park. \$1,195,000



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